

OSA 4938-63  
13 September 1963

MEMORANDUM FOR: Chief, Materiel Division, OSA

SUBJECT: Procurement of Communications Vans

1. The OSA Communications Division has an operational requirement for two air-transportable communications vans incorporating complete radio-teletype and air-ground SSB capability. These vans will permit extremely rapid deployment of all communications equipment required for IDEALIST stagings. The systems are complete with gasoline generators, air-conditioning and heating provisions. This capability can readily be adapted to satisfy possible future requirements of the OXCART program.

2. Specifications for these vans were written by the OSA Commo Staff. Five corporations, selected on the basis of proven capability, were requested to submit technical proposals and cost estimates. By common agreement of the OSA Commo Division and Procurement Division, Office of Logistics, the proposal submitted by [redacted] is considered to be most responsive to the requirement and most acceptable from a cost and technical excellence standpoint. The technical argument governing this decision is discussed in Attachment B.

3. It is therefore requested that action be taken to initiate a fixed-price contract, through Office of Logistics, with the [redacted] to provide for engineering and fabrication of two communications vans, as described in the attached technical proposal. The proposed cost estimate of [redacted] is subject to negotiation, to allow for requested modifications in the [redacted] as outlined in Attachment D. Funds have been earmarked by the Communications Division to meet this requirement of the IDEALIST Project.

4. The work to be performed under this contract is UNCLASSIFIED, but association of the Agency with this contract should be classified SECRET. Additional technical details may be obtained from [redacted] extension [redacted]

Chief, Communications Division,

(Signed [redacted])

ENCLOSURE:

1/PA/OST

SECRET

NO CHANGE TO CLASS

DATE 10/1/63

BY [redacted]

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REVIEWER: 010356

**Attachments:**

- Attachment A - Specifications
- Attachment B - Technical Justification for Contract Award
- Attachment C - Technical Proposal and Cost Analysis
- Attachment D - Request for Changes to be Negotiated in Contract

**Distribution:**

- Original and 1 - Addressee w/attachments
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